

Athletic Equipment & Supplies - RFP #17-02

COMPANY NAME	% OFF Catalog	Shipping Charges?	Minimum Order	NOTES
Absolutely Custom (SportDecals, Inc., Sport & Spirit Products, Inc.; dba Teamwear1, Procals, Galapagos)	10-55%	Yes	No	See bid for discount breakdown; Put Bid 2017 on PO's
Advanced Communication Systems	0%	Yes	No	
Alert Services, Inc.	20%	No	No	
Aluminum Athletic Equipment Co.	10%	No	No	See submittal for discount exclusions; Use AAE bid ref. # 160703 when ordering
Alumacart, Inc.	0%	Yes	No	
America Team Sports	10-40%	No	No	Reference #17-02 on orders/quotes.
American Grandstands, Inc.	0%	0%	No	Exceptions to any discount: Grandstands, bleachers, and bleacher components
American Soccer Co. Inc. (Score Sports)	0-33%	Yes	No	No Discount on Goal & Goal Accessories or Field Paint & Field Paint Accessories
America's Nationwide Netting, Inc.	0%	No	No	
Anchorage Medical Equipment & Supplies	5%	Yes	Yes	minimum order of \$250; no discount on special order items or drop ship items; Put HEBISD 17-02 (5) on all PO's
Anderson Powerliftin (Anderson Sports, Inc.)	10-30%	Yes	No	See bid submittal for Pricing discounts
Athletic Supply, Inc.	20-30%	3-5%	No	
Barcelona Sporting Goods	10-25%	No	No	Shipping charges on large items; Discount off List price
Big Frog Custom T-Shirts & More	20%	No	No	
Big Game Sports, Inc.	0%	Yes	No	Include quote # on orders; see deviation page on submittal
Boathouse Sports	10%	Yes	Yes	see bid for shipping charges & Minimum
Bob Moore's Sports Center, LLC	50%	No	Yes	\$10 minimum
BSN Sports (Varsity Brands, US Games)	10-35%	No	Yes	minimum order of \$50; Reference Bid Log ID #-50765; See Deviation submittal
Buck Terrell Athletics	3%	Yes	No	
Callaway Golf Sales Company	10%	Yes	No	NOTE: FOB origin rather than destination
Cardinal's Sport Center	0-40%	Yes	No	avg. 3% on shipping
Carey's Sporting Goods	10%	No	No	Shipping charges only on heavy bulk items
Catapult Sports, LLC	10.7%	No	No	Discount applied to one order 10/23/17
Cheerleading Company (Movie Show Video Mgt., Inc.)	3%	Yes	No	Reference RFP #17-02 on orders/quotes
Clark Distributing	0%	Yes	No	FOB UPS Houston
Colorado Time Systems (Everlast Climbing Industries, Inc)	10%	Yes	No	Shipping depends on equipment & qty ordered
Component Fabricators, Inc. (Legend Fitness)	40-45%	No	No	FOB Destination
Conner Athletic Products, Inc. (dba Power Lift)	5%	Yes	No	
Cornish Medical	10%	Yes	Yes	Shipping included in quotes as line item; \$25 min order
D & J Sports	25%	Yes	Yes	Reference PO # on all orders
Daktronics, Inc.	10%	Yes	No	see bid
Danzgear (DDD Colmenero Ent., LP)	0%	No	Yes	Free ground shipping; \$100 minimum
Delfina, Inc.	20%	Yes	No	
Eastbay, Inc.(Footlocker)	10%	Yes	No	See bid for additional discounts on Nike, UA, & Eastbay stock
Educator's Depot, Inc.	10%	Yes	No	Add 14% for shipping
Edwin Watts Golf (EWGS Intermediary, LLC)	10-20%	0%	No	Discount exceptions: Ping Woods, Irons, Hybrids, Putters, Wedges
eSix Sportswear	0%	No	Yes	min of 12 qty; shipping chgs on "rush" shipments
Eurosport (Sports Endeavors, Inc., Soccer.com, World Soccer Shop)	40%	Yes	No	Reference RFP #17-02 on all quotes/orders; see deviation submittal
Everlast Climbing Industries, Inc. (Colorado Time Systems)	10%	Yes	No	Shipping depends on equipment & qty ordered
EZ Flex Sport Mats	0%	No	No	Put quote # on PO's
Fit Repair (Joe Hill)	0%	Yes	No	
Frog Fitness, Inc.	0%	0%	No	
Galapagos (SportDecals, Inc., Sport & Spirit Products, Inc.; dba Absolutely Custom, Procals, Teamwear1)	10-55%	Yes	No	See bid for discount breakdown; Put Bid 2017 on PO's
GameBreaker Helmets (GameBreaker, Inc)	10%	Yes	No	Please include Tax ID# with PO
Gilman Gear (Marty Gilman, Inc)	5%	Yes	No	Freight is prepaid and added to invoice; place 2017-0100 on Purchase Orders
GK Elite Sportswear LP	0%	Yes	No	50 cents/garment plus one time \$7.50 fee for shipping

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Golf Center of Arlington	0%	No	No	50% discount on bucket of practice balls only.
Golf Team Products, Inc.	0%	Yes	No	
Goodson Golf & Utility Cars (GALG LLC)	0%	Yes	No	
Gopher Performance (The Prophet Corporation, Gopher Sport, Play With a Purpose, Moving Minds)	10%	Yes	No	Free shipping does not apply to truck ship items; discount only for Gopher (OFG) products; Reference RFP #17-02 on orders/quotes
Gopher Sport (The Prophet Corporation, Play with a Purpose, Gopher Performance, Moving Minds)	10%	Yes	No	Free shipping does not apply to truck ship items; discount only for Gopher (OFG) products; Reference RFP #17-02 on orders/quotes
GTech Sport	0%	Yes	Yes	See bid for pricing
GTM Sportswear (It's Greek To Me)	5%	Yes	No	Free Shipping orders over \$100; \$5.95 under \$100; Discount does not apply to catalog discounted items
Gymini Sports, LLC	0%	Yes	No	
Henry Schein Medical	18%	Yes - see submittal	Yes	minimum for free freight; Reference #17-02 on quotes/orders
Hi-Pod Inc	0%	varies	Yes	
Hudl	0%	No	No	Put school name on all PO's
Image Maker 4U, Inc.	0%	Yes	No	
Inzer Advance Designs, Inc.	35%	Yes	No	Shipping - 12%
It's Greek To Me (GTM Sportswear)	5%	Yes	No	Free Shipping orders over \$100; \$5.95 under \$100; Discount does not apply to catalog discounted items
Jim Gym Supply (McTees; James McKinney)	10%	Yes	No	
Joe Hill (Fit Repair)	0%	Yes	No	
Key Installations	3%	Yes	No	Reference quote number on orders
Kimmel Athletic Supply (RB Sporting Goods)	25%	Yes	No	5% of order total on heavy equipment
Knockout Sportswear	10%	Yes	Yes	No discounts screen printing & embroidery services; Sublimated items minimum quantity is 12 per style #, generic items minimum is 20 per style #
Korney Board Aids, Inc.	0%	No	No	Free shipping on orders over \$100
Kronos Corporation (dba Schutt Sports)	33%	No	No	
Leapin' Leotards, LTD	0%	Yes	No	Shipping is 3% of total; Reference school name on all orders
Legend Fitness (Component Fabricators, Inc.)	40-45%	No	No	FOB Destination
Life Fitness (Brunswick Corp)	0%	Yes	No	TXMAS Pricing
Lifeguard Store, Inc. (Swim Shops of the Southwest)	0-30%	Yes	No	Need a copy of tax exempt certificate
Lisco Sports, LLC	0%	Yes	No	
Lone Star Banners & Flags (ABC Flag Acquisition Corp)	0%	Yes	No	
Lone Star Cheerleading Association	0%	No	No	
Lone Star Gymnastics	0%	Yes	No	
Lorente International, LLC.	0%	Yes	No	
McTees (Jim Gym Supply; James McKinney)	10%	Yes	No	
Medco Sports Medicine (Patterson Medical Supply)	18%	Yes	No	Note Terms & Conditions in submittal; Ref Bid #100447771 on orders/quotes
Medicaleshop Inc.	0%	Yes	Yes	
M-F Athletic Co. Inc. (MFLAC LLC)	10%	No	No	See submittal for discount exclusions
MFAC, LLC (M-F Athletic Co., Inc)	10%	No	No	See submittal for discount exclusions
Miller Net Company	0%	Yes	No	
Morse Enterprises	26-46%	Yes	No	Some locations shipping charges & \$100 minimum
Movie Show Video Mgt., Inc. (Cheerleading Company)	3%	Yes	No	Reference RFP #17-02 on orders/quotes
Moving Minds (The Prophet Corporation, Gopher Sport, Play With a Purpose, Gopher Performance)	10%	Yes	No	Free shipping does not apply to truck ship items; discount only for Gopher (OFG) products; Reference RFP #17-02 on orders/quotes
Neff Motivation, Inc.	5%	No	No	Reference RFP #17-02 Athletic Equip & Supplies/Neff on orders
Olen Williams, Inc.	0%	Yes	No	Discounts vary by quote; see deviation submittal
One Stone Apparel	0%	No	No	
Ozone, LLC	0%	0%	No	
Palos Sports, Inc.	0-10%	Yes	No	Fee Shipping min. \$100 order. (excl. "x" or "t" prefix); reference #61152 on orders/quotes ; see submittal
Patterson Medical Supply (Medco Sports Medicine)	18%	Yes	No	Note Terms & Conditions in submittal; Ref Bid #100447771 on orders/quotes ; Deviations included - see submittal
Pharris Athletic Wear	10%	Yes	No	\$25 Shipping Charges
Pioneer Manufacturing Company (Pioneer Athletics; Revere Products)	0%	Yes	No	Some Qty. discounts; shipping chgs on large orders
Play With a Purpose (The Prophet Corporation, Gopher Sport, Gopher Performance, Moving Minds)	10%	Yes	No	Free shipping does not apply to truck ship items; discount only for Gopher (OFG) products; Reference RFP #17-02 on orders/quotes
Power Lift (Conner Athletic Products, Inc.)	5%	Yes	No	

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Procals (SportDecals, Inc., Sport & Spirit Products, Inc.; dba Absolutely Custom, Teamwear1, Galapagos)	10-55%	Yes	No	See bid for discount breakdown; Put Bid 2017 on PO's
Promaxima Mfg.	1-30%	Yes	Yes	
Pro-Tuff Decals	0%	Yes	No	
Pyramid School Products	25%	Yes	Yes	Free shipping over \$50; \$50 minimum; Put 17-02Hurst on PO's
Rally Sportswear, LLC	0%	Yes	No	
RB Sporting Goods (Kimmel Athletic Supply)	25%	Yes	No	5% of order total on heavy equipment
Required Team Gear	40%	Yes	Yes	\$100 minimum
Resilite (Southwest Sports Supply)	0%	Yes	Yes	
Richardson Athletics		Yes	No	No response to discount request
Riddell/All American	1-40%	See Submittal	Yes	Refer to Bid #127031 on quotes/orders
Rogers Athletic Company	5%	Yes	No	Reference #17-02 on orders/quotes.
Ross Athletic Supply Co. Inc.	5%	Yes	No	
Ryon Equipment	0%	No	Yes	Minimum \$300 order
S & S Worldwide	18%	FOB Destination	No	Reference #17-02-17PE on quotes/orders; Discount does not apply to sale items
School Health Corporation	11%	No	No	See submittal for discount exclusions
School Nurse Supply, Inc.	8%	No	No	Free shipping on orders over \$50; Ref Bid #17-02 on orders; see submittal for discount exclusions
School Outfitters	2%	Yes	No	Deviations included - see submittal
School Specialty, Inc.	12 & 35%	Yes	No	Reference #7781724809 on quotes/orders; see submittal for shipping charges & discount breakdown
School's In, LLC	5%	Yes	No	See submittal for deviations; reference HEB #17-02 on orders/quotes
Schutt Sports (Kranos Corp)	33%	No	No	Reference HEB ISD 17-02 on quotes/orders
Score Sports American Soccer Co. Inc)	0-33%	Yes	No	No Discount on Goal & Goal Accessories or Field Paint & Field Paint Accessories
SIGNPROGRAMMERS, Inc.	10%	No	No	No discount on generic art or sale items
Skyline Sports	40%	Yes	No	
Soccer.com (Sports Endeavors, Inc., Eurosport, World Soccer Shop)	40%	Yes	No	Reference RFP #17-02 on all quotes/orders; see deviation submittal
Soccer Innovations (The Soccer Wall Company)	10%	Yes	No	
Southern Bleacher	5-10%	Yes	Yes	\$1500 minimum
Southwest Sports Supply (Resilite/Southwest Sports Supply)	0%	Yes	Yes	
Sport & Spirit Products, Inc. (SportDecals, Inc; dba Teamwear1, Absolutely Custom, Procals, Galapagos)	10-55%	Yes	No	See bid for discount breakdown; Put Bid 2017 on PO's
SportDecals, Inc. (Sport & Spirit Products, Inc; dba Teamwear1, Absolutely Custom, Procals, Galapagos)	10-55%	Yes	No	See bid for discount breakdown; Put Bid 2017 on PO's
Sports Endeavors, Inc. (Soccer.com, Eurosport, World Soccer Shop)	40%	Yes	No	Reference RFP #17-02 on all quotes/orders; see deviation submittal
Symonds Flags & Poles, Inc.	0%	Yes	No	
Swim Shops of the Southwest (The Lifeguard Store, Inc)	0-30%	Yes	No	Need a copy of tax exempt certificate
Teamline Sporting Goods	0-25%	Yes	Yes	6 item minimum for printed items
Teamwear1 (SportDecals, Inc., Sport & Spirit Products, Inc.; dba Absolutely Custom, Procals, Galapagos)	10-55%	Yes	No	See bid for discount breakdown; Put Bid 2017 on PO's
Tennis Outlet, Inc.	0-35%	Yes	No	Free shipping on orders of 6 or more cases of tennis balls and/or apparel orders over \$500.
The Prophet Corporation (Gopher Sport, Play with a Purpose, Gopheer Performance, Moving Minds)	10%	Yes	No	Free shipping does not apply to truck ship items; discount only for Gopher (OFG) products; Reference RFP #17-02 on orders/quotes
The Soccer Corner	20-30%	No	No	Discounts vary - call for best price
The Tennis Shop Inc.	0%	No	No	
Traci Barber	0%	No	No	
Trophies & More	15-20%	Yes	No	minimums based on items
T-Shirt Gallery & Sports (Val & Val Inc)	5-30%	Yes	Yes	No discounts on sale or clearance prices; min of 12 for printing
United Athletic International	0%	Yes	No	
US Games (BSN; Varsity Brands)	10%	No	Yes	FOB Destination; \$50 minimum; See deviation submittal
Val & Val Inc. (T-Shirt Gallery & Sports)	5-30%	Yes	Yes	No discounts on sale or clearance prices; min of 12 for printing
Varsity Brands Holding Company, Inc. (BSN, US Games, Varsity Spirits)	10-35%	No	Yes	minimum order of \$50; Reference Bid Log ID #16-SO765; See Deviation submittal
Varsity Spirit Fashions (Varsity Brands)	0%	No	No	Free shipping ground rate only; Reference Bid #16-5794 on all orders/quotes

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Vicis	0%	Yes	Yes	\$1.00 minimum
VS Athletics	20-50%	No	No	No discount on Lnyx products; put quote # on PO
Wenger Corporation	5%	Yes	No	
Wildcat Manufacturing	0%	Yes	No	Pricing is wholesale
World Soccer Shop (Sports Endeavors, Inc., Soccer.com, Eurosport)	40%	Yes	No	Reference RFP #17-02 on all quotes/orders; see deviation submittal
Xstream Sports Field Concepts	0%	Yes	No	